

INSPIRICA. INC. - FROM HOMELESS TO HOME

2017 - 18

# ANNUAL REPORT



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## OUR MISSION

TO BREAK THE CYCLE OF HOMELESSNESS BY  
HELPING PEOPLE ACHIEVE -- AND MAINTAIN --  
PERMANENT HOUSING AND STABILITY IN THEIR LIVES

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# A NOTE FROM OUR BOARD CHAIR

Nationally, only 40 percent of Americans have enough savings to cover an unexpected expense of \$400. This means many of us live on the edge – one car breakdown, one hospital stay, one paycheck away from homelessness. A shifting economic environment, marked by high costs of living and high economic insecurity, has made Inspirica's work even more indispensable as our neighbors struggle to build better lives for themselves.

With 11 facilities in lower Fairfield County, we are the area's largest provider of housing to the homeless, serving the full population of homeless individuals: single men, single women, individuals managing mental health and substance abuse issues, seniors, and families. But we do much more than just provide clean, dignified shelter to people in crisis. We fundamentally break the cycle of homelessness.

With your support, we were able to achieve remarkable results. We made 209 job placements and 207 housing placements, bringing us to a total of 1,477 job placements over the past eight fiscal years and 1,312 men, women, and children placed in housing over the same time period. 80% of the people we placed in housing stayed housed. 100% of the children in our care graduated to the next grade level. Your generosity has truly made an impact.

Over the years, I have had the great privilege to see lives transformed through Inspirica's work to break the cycle of homelessness. Whether you are a volunteer, a member of our staff, a sponsor, or an individual donor, we wouldn't be able to do what we do without your support and effort. Thank you.



A handwritten signature in black ink that reads "Bruce Heller". The signature is fluid and cursive.

**BRUCE HELLER**

# WE ACHIEVED RECORD RESULTS

We track outcomes rigorously and in myriad ways. Given the difficult economic environment, we are especially proud of our FY '18 results.

## JOB AND HOUSING PLACEMENT RESULTS

*Fiscal Year Ending June 30, 2018*

**Job placements: 209**

**Housing placements: 207**

**Average wage: \$12.78 per hour (27% over minimum wage)**

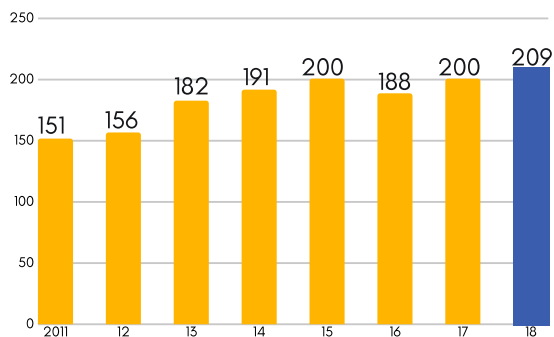
**Average hours worked per week: 32.0**

**1,477 job placements over the past eight fiscal years**

**1,312 men, women, and children placed in housing over the past eight fiscal years**

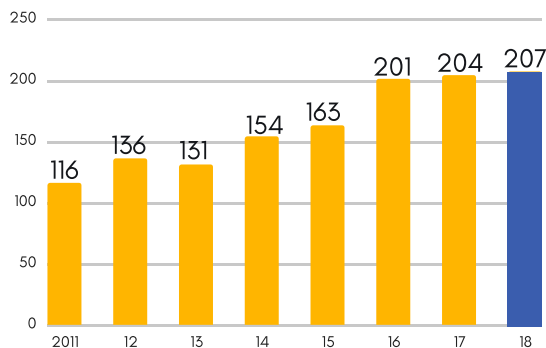
### JOB PLACEMENTS

Over the past eight years: 1,477



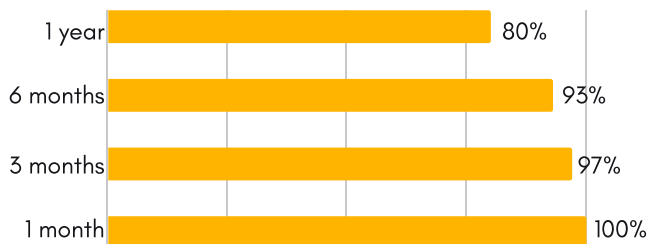
### HOUSING PLACEMENTS

Over the past eight years: 1,312



### HOUSING RETENTION

When we place people in housing, they stay housed and break the cycle of homelessness.



### CHILDREN'S SERVICES

We ensure that the children in our care perform well relative to their peers who are not homeless.

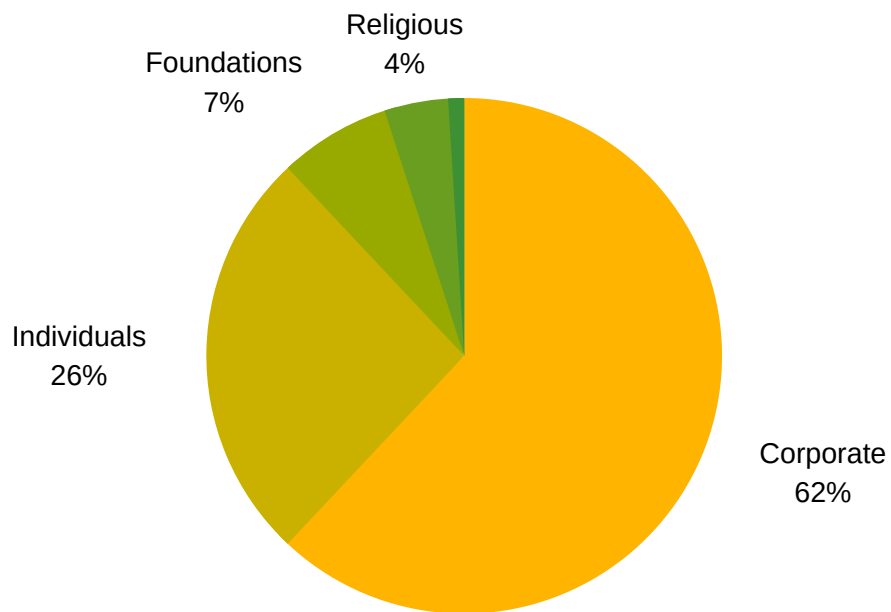
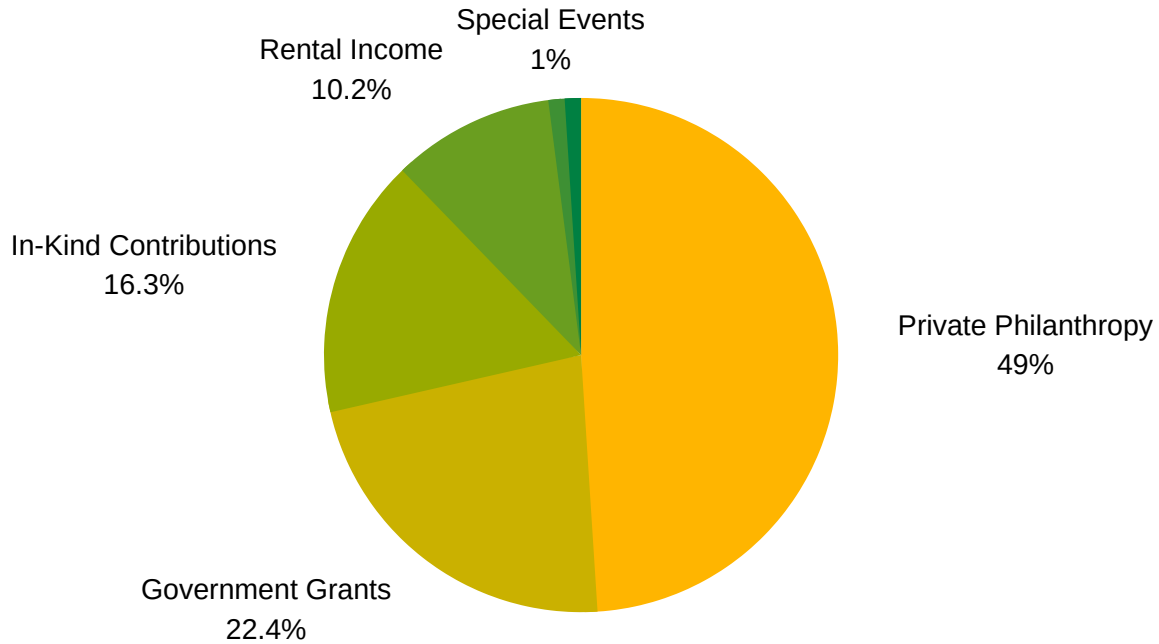
**100% graduated** to the next grade level

**Average grade B-** or higher

**100% offered full scholarships**  
to summer camps

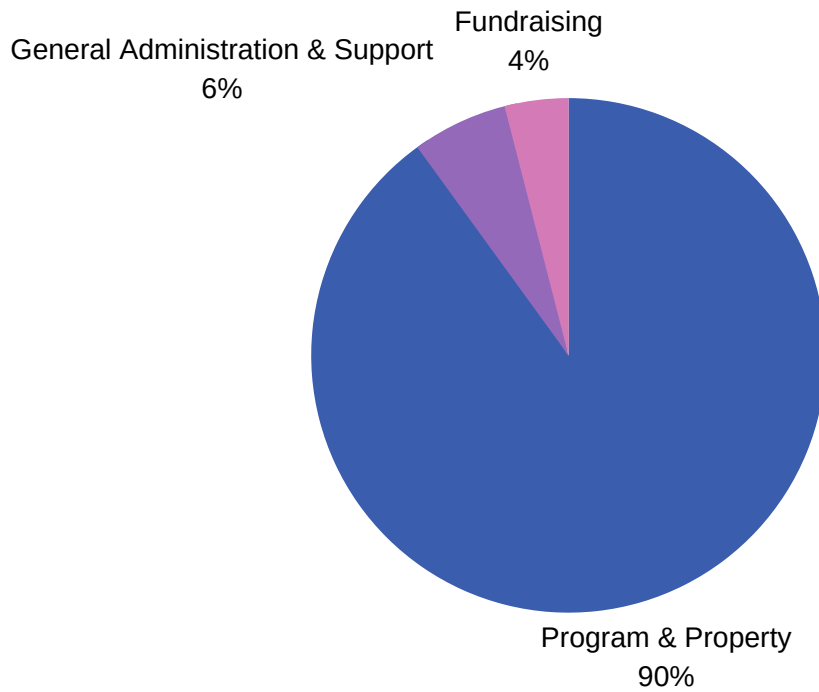
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# SUMMARY OF INCOME



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# SUMMARY OF EXPENSES



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# FINANCIAL STATEMENT

JULY 1, 2017 - JUNE 30, 2018

	FY2018	FY2017
<b>OPERATING INCOME</b>		
Private philanthropy*	\$ 7,012,045	\$ 2,732,822
Government grants*	\$ 3,245,222	\$ 3,223,281
Rental income	\$ 1,430,149	\$ 1,446,091
Special events	\$ 211,940	\$ 241,029
In-kind contributions**	\$ 2,345,774	\$ 19,408
Other income	\$ 212,845	\$ 115,819
Total	\$ 14,457,975	\$ 7,778,450

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<b>OPERATING EXPENSE</b>		
Program and property	\$ 5,889,161	\$ 5,969,761
General administration & support	\$ 412,189	\$ 385,119
Fundraising	\$ 276,381	\$ 274,105
Total	\$ 6,577,731	\$ 6,628,985

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## CONSOLIDATED SUMMARY OF FINANCIAL POSITION

Total assets	\$ 34,942,201	\$ 26,347,558
Total liabilities	\$ 6,762,814	\$ 6,501,232
Total net assets	\$ 28,179,387	\$ 19,846,326

\* In FY18, Inspirica, Inc. received \$4,690,320 in grants for capital projects and 72 Franklin. This income was recorded as operating revenue on the "Private Philanthropy" and "Government Grants" lines above. However, the expense was capitalized (or has not yet occurred) and does not show as an operating expense.

Inspirica received multi-year grants, the full amount of which were recorded as "Private Philanthropy" revenue in FY18. Inspirica also received some restricted funding in which the income was recorded above, but any related expense has not yet occurred.

\*\* Inspirica, Inc. received an in-kind donation of land valued at \$2,340,000 for 72 Franklin.

Inspirica's financial statements are independently audited by PKF O'Connor Davies, LLP

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# OUR LEADERSHIP

COMMUNITY LEADERS FROM THE PRIVATE, GOVERNMENT, AND NOT-FOR-PROFIT SECTORS WORKING TOGETHER TO BREAK THE CYCLE OF HOMELESSNESS



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Jim Metzger  
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# THANK YOU TO OUR DONORS

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Jane Carlin and Benjamin Gifford  
First Congregational Church of Greenwich  
Garden Homes Fund  
The George J. & Jessica Harris Foundation  
Purdue Pharma, LP  
RMS Construction, LLC  
The Estate of Marie Spelling  
Synchrony Financial  
True North Stamford, LLC  
Viking Global Foundation

## \$25,000-49,999

The Adco Foundation  
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Fairfield County's Community Foundation  
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The Goodnow Fund  
Vince and Linda McMahon Family Foundation, Inc.  
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The Tudor Foundation, Inc.  
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Carlson Family Foundation  
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The Crane Fund for Widows and Children  
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Sara and David Hunt  
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NatWest Markets  
New Canaan Community Foundation  
The Orchard Farm Foundation

The Pitney Bowes Foundation, Inc  
Estate of Elizabeth Rich  
Rotary Club of Stamford  
The Ruth W. Brown Foundation  
Ruthanne Ruzika  
St. Barnabas Episcopal Church  
St. John's Community Foundation  
St. Luke's Parish  
TWgether Network  
United Way Western Connecticut  
Viking Construction, Inc.  
Women of Vision

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Broadway Cares Equity Fights AIDS  
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Joyce and Michael Critelli  
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Andrea and Larry Goldberg  
Linda Richardson Harper Foundation  
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Helen and Dana O'Brien  
Lee Ann and Bruce Heller  
Henry E. Niles Foundation  
Louise S. Hoffman



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## **\$5,000-9,999** *(continued)*

The Inner City Foundation for Charity & Education  
Mandeep Johar and Valentina Poghosyan  
The Kaufmann Foundation  
Linda Cremin  
Lone Pine Foundation  
The Melville Foundation  
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Murray Family  
Karen and Gary Neems  
Olympus Partners  
Petit Family Foundation  
Pitney Bowes Inc.  
PricewaterhouseCoopers LLP  
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Douglas Sharp and Catherine Lynch  
Marsha J. Shendell  
Peri and Paul Stevelman  
Valerie and Paul Street  
Thomson Reuters Corporation  
Joan and Ernest Trefz  
Webster Bank  
Carolyn and Sturgis Woodberry  
The Young Women's League of New Canaan

## **\$1,000-4,999**

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Bartlett Arboretum  
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BNC Financial Group, Inc.  
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Boys & Girls Club of Stamford, Inc.  
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Carmody Torrance Sandak Hennessey LLP  
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Cummings & Lockwood  
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David Golub and Kathryn Emmett  
Fine Capital Partners, LP  
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Ellen and William Galvin  
Susan and Joseph Garofoli  
Suzan and Philip Gaynes  
GE United Way  
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Marion and Robert Green  
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The JJK Foundation  
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The Klein Family Foundation  
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Leasure Family Fund  
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Anne and Dana Low  
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Ihab Massoud  
Kay Maxwell  
Susan and John Mayo  
Susan and Stuart McCalley  
Brooke S. Megrue  
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Kathryn Meyers  
Mary and David Mortamais  
Britta and Denis Nayden  
Sara L. Nelson  
Jutta Magnus-Nemec and Joseph Nemec  
Newcomers Club of New Canaan  
Catherine Nietzel  
The Ole Skaarup Foundation  
Daniel Osterrieder  
Susan and Bruce Pernick  
Karen and Robert Pingarron  
PKF O'Connor Davies LLP  
Point72 Asset Management

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Heather and Todd Raker  
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Carol and Erwin Riven  
Pam and Alfred Roberts  
Betty and Daniel Roberts  
Rose and Kiernan, Inc  
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Monica and Michael Schlessinger  
Richard G. Schulze  
Second Congregational Church  
Betsey and Arthur Selkowitz  
Madeline B. Shapiro  
Marian and Arthur Shulman  
Silverleaf Foundation  
Heidi and Mark Silverstein  
Sandy and Thomas Slaughter  
Carol and Patrick Smith  
St. Francis Episcopal Church  
St. Paul's Episcopal Church  
Donna Stafford  
Stamford Hospital Foundation  
Christina and Charles Stietzel  
Valeria and Clifford Storms  
Carolyn Surgent and Jacques Friedman  
David Swope  
Synapse Group, Inc.  
TD Charitable Foundation  
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Nancy H. Thode  
Tobias Harris Revocable Trust  
Maree and John Townsend  
Patricia Trout  
UBS Financial Services, Inc.  
Nola and James Ungari

Union Memorial Church  
United Jewish Federation of Stamford  
UTAS Employees Helping Hand Fund  
Natalie and Jim Venetos  
Vineyard Vines  
Donna and Alex Vock  
Michelle and Gary Vogel  
Patti and David Watkins  
Laura and Richard Watson  
Vivien K. White  
XL Catlin

## **\$500-999**

Bernadette Anderson  
Michael Anostario  
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Phyllis Behlen  
Anthony Daddino and Susan Bevan  
Peter Brandt and Laura Burwick  
Ellen E. Bromley and Tom Gizicki  
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Wendy and Terrance Carroll  
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Child and Family Guidance Center  
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Jonathan Cuticelli  
Pamela A. Davis  
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Diliberto Family  
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The EMWIGA Foundation  
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Brenda and Alan Greene  
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Network Synergy Corporation  
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Andrea Rogers  
Joanna T. Rowan  
Denis Ruane

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## \$500-999 *(continued)*

Michael Siegmund and Cheryl Saban  
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Tom Mao and Elizabeth Smith  
Sandra and Steve Soule  
St. Catherine of Siena Parish  
The Benevity Community Impact Fund  
Dana and Carl Weinberg  
Frances and Christopher Wilson

## \$250-499

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Stacy L. Bone  
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Lisa and Jason Shaplen  
Charline and Anthony Shaw  
Simply Financials Plus Group  
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Hester and Benedict Smith  
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Julie and Jay TelRav  
Briggs L. Tobin  
Benjamin Tsang and Teresa Ning  
Turn of River Presbyterian Church  
Utay Family Foundation

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Diane and Herbert Vaughan  
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Jane and James Waugh  
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## **Up to \$249**

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Jenifer deBouver  
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Rosalea and Richard Fisher  
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Diane and Andrew Geisert  
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Marion George  
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Anne and Randall Greene  
Ashley Greene

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**Up to \$249** *(continued)*

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Cokie and Greg Hamm  
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Martha and Carl Hathaway  
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Caroline and Kent Haydock  
Gloria and William Hayes  
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